



MOHAMMAD SAFIKUL ALAM FARUQUI

BANKER

📍 Chattogram, Bangladesh.
☎ +880 01788539074
☎ +880 01819543438
✉ safikfaruqui@gmail.com
shafiqul02693@fsiblbd.com

ABOUT ME

An accomplished professional Banker with 11.6 years of experience in a renowned commercial bank in Bangladesh with proven ability to sell the Bank's products and meet weekly targets that are set by the competent authority, Friendly and approachable individual with remarkable team leadership, behavioral and conflict resolution skill.

LINKS

Facebook:

www.facebook.com/rahat.tanim.3

LinkedIn:

www.linkedin.com/in/safik-faruqui-714989339

SKILLS

Customer Service
Hard Working
Active Listening
Honesty and Integrity
Business Communication
Risk Assessment
Strategic planning
Team Collaboration
Financial analysis
Regulatory compliance
Investment Management
Problem solving
Stress Management
Decision Making
Multitasking
Patience and Adaptability
Analytical thinking
Time management
Negotiation Skill

IT SKILL

Familiar with Microsoft Office Application (Outlook, Word, Excel and PowerPoint)
Capable of E-mail Corresponding and Internet Surfing

LANGUAGE

BANGLA
ENGLISH
IELTS (GT) – Overall Score 06

WORK EXPERIENCE-11 Years and 6 months

First Security Islami Bank PLC Dhaka, Bangladesh

- **As Cash Teller & In-Charge**
 - Processed customer transactions, handled account maintenance and managed cash inventories.
 - Originated new deposit accounts, including checking savings, money market, CDs, and IRAs.
 - Efficient in interpersonal communication and conflict resolution
- **As Customer Relationship and Credit Officer**
 - Managed relationship with the clients and leading to a good percentage increase in account retention
 - Developed and implemented a new cross-selling strategy that increased product uptake among the existing customers
 - Conducted detailed financial needs analysis for clients spearheaded the adoption of digital banking tools among the clients
 - Processed daily customer transactions and identified opportunities for introducing new banking products
 - Have a very good knowledge about AML & CFT policies.
 - Assisted Customers with account inquires, transaction processing, and resolving issues, achieving satisfactory customer
 - Promoted financial products and services, resulting in a good percentage increase in cross-sell opportunities.
 - Collaborated with the compliance department to ensure all transactions adhered to regulatory standards
 - Furnished Appraisal Writing of Credit Client for renewal of existing Loan files
 - Visits for inspection of stocks, Collateral and Values to provide for betterment of Client's Business.
 - Marketing of various Loan products to potential customers.
 - Recovered Loans EMI and Interest dues well within time to prevent the default
 - Documentation for loan disbursement as per internal and regulatory Guidelines

EDUCATION

The Millennium University
2015

● **Master of Arts in English**
CGPA 3.42 out of 4.00

BGC Trust University
Bangladesh
2013

● **Bachelor of Arts in English**
CGPA 3.82 out of 4.00

Gachbaria Govt. College
2008

● **Higher Secondary Certificate**
Business Studies
GPA 4.00 out of 5.00

Chakrashala Krishi High School
2006

● **Secondary School Certificate**
Business Studies
GPA 3.88 out of 5.00

PROFESSIONAL QUALIFICATION

Banking Diploma

Junior Associate of the Institute of Bankers, Bangladesh (JAIBB)
Associate of the Institute of Bankers, Bangladesh (AIBB)

PERSONAL INFORMATION

Father's Name : Mohammad Nurul Alam Faruqui
Mother's Name : Anwara Begum
Date of Birth : December 28,1990
Nationality : Bangladeshi
Religion : Islam
Marital Status : Married

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