

OLFA SGHARI

Sales Representative

Tunisian | Available for work in Qatar

Phone: +216 24 999 473

Professional Summary

Professional and results-driven Sales Representative with experience in general sales and customer relations. Strong ability to communicate effectively, understand client needs, promote products and services, and achieve sales targets. Reliable, adaptable, and motivated to contribute to company growth in Qatar.

Sales Experience

Sales Representative – General Sales (Tunisia)

2018 – 2025

- Promoted various products and services to customers
- Built and maintained strong relationships with new and existing clients
- Identified customer needs and provided appropriate solutions
- Negotiated prices, closed sales, and followed up with clients
- Achieved assigned sales targets and supported business growth
- Ensured high levels of customer satisfaction

Relevant Experience

Nursery School Director – Tunisia

2018 – 2025

- Managed client relations and service promotion
- Increased enrollment through effective communication and follow-up
- Handled inquiries, scheduling, and customer satisfaction

Administrative / Legal Assistant – Tunisia

2011 – 2012

- Managed client files and administrative documentation
- Supported daily office operations and customer communication

Education

Bachelor's Degree in Law

Faculty of Law – Tunisia

Key Skills

- Customer Relationship Management (CRM)
- Negotiation & Persuasion
- Product Presentation
- Sales Target Achievement
- Client Follow-up
- Communication & Interpersonal Skills
- Time Management

Languages

Arabic: Native

French: Fluent

English: Good

Availability

Ready to relocate and work in Qatar