

SAIF ALI

 14-8-2003

 Male

 39932880

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 Nationality: Pakistan

 QR ID No: 30358612142

SKILLS

Excellent communication

Customer service

Problem-solving

Time management

Teamwork & collaboration

Multitasking / Adaptability

Conflict resolution

POS systems

Cash handling

Data entry & record keeping

Superstore Helper

Ms Office Suite

INTERESTS

- Sports
- Traveling



CAREER OBJECTIVE

Motivated and detail-oriented professional seeking an opportunity to contribute to a growth-focused organization, while developing my skills and delivering high-quality results.



EDUCATION

INTERMEDIATE

2023

MATRICULATION

2021



WORK EXPERIENCE

SALES MANAGER

2023 - 2024

State life insurance, Pakistan

- Handled inbound and outbound customer calls, providing accurate information and effective solutions.
- Resolved customer complaints in a professional and timely manner.
- Documented customer interactions and updated records in CRM systems.
- Escalated complex issues to the appropriate departments when required.

CASHIER

2022 - 2023

Mehran Real Estate Islamabad

- Processed customer purchases efficiently using POS systems.
- Handled cash, credit, and digital payments accurately. Provided friendly and professional customer service.
- Balanced the cash register and prepared daily sales reports.
- Assisted with store stocking, product display, and inventory checks.
- Resolved customer questions, returns, and exchanges.

SALES AGENT

2021 - 2022

Teach Hub communication Call center (Islamabad)

- Led and motivated the sales team to achieve monthly and yearly targets.
- Developed and implemented effective sales strategies and promotional plans.
- Monitored sales performance and analyzed market trends to identify opportunities.
- Trained new sales staff and provided ongoing coaching to improve performance.
- Built strong relationships with clients to drive repeat business and referrals.
- Prepared sales forecasts, budgets, and performance reports for management.



LANGUAGES

- English
- Urdu



REFERENCE

REFERENCES AVAILABLE UPON REQUEST