

# YAHIA BENTERFAIA

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Ambitious sales professional with a proven ability to deliver results, build strong client partnerships, and exceed sales targets.

Willing to relocate: Anywhere

## Work Experience

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### **Account**

Al Hayat Academy Al Rayan-Al Rayan  
October 2024 to February 2025

Preparing financial statements and accounting journals  
Receiving, modifying, sorting, and recording invoices  
Analyze the financial situation of the institution periodically

### **Salesman**

Decathlon Mall Bab  
July 2023 to April 2024

Responsible for assisting the selling Manager through effective administration of the department to achieve smooth day to day operations and efficient customer service.

- \* Explain and demo the products specification and quality
  - \* Show hospitality to the customer
  - \* Ensure satisfaction of the customer to the product purchased. Do the inventory of the entire product in charge.
  - \* Do replenishment on all products in charge.
- Maintain cleanliness on the designated area.

Doing Billing

- \* Conducting meeting with the team member in the designated department Secure stocks from loses and damages in the process of selling
- \* Visual merchandising
- \* Responsible for taking care of the department both selling area and back store Merchandise the display on the floor and make props

### **Manager**

Algerian Company for Fairs and Exports  
December 2022 to June 2023

- \*Treasury Officer Manage daily cash flow and monitor bank accounts, oversee payments and collections, and prepare cash flow reports.
- \* Ensure compliance with financial policies, improve cash flow, and coordinate with banks and internal departments.

## Education

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### **Masteral in Accounting (3)**

University of Algeria 3. Algeria Dely Brahim-Algeria

2021 to 2023

### **Cheikh Ahmed Hocine Algeria (Bachelor in Accounting and financial)**

University of Algeria 3. Algeria Dely Brahim

2019 to 2021

## Skills

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- Customer service
  - Driving
  - Stocking
  - Time Management
  - Fast Learner
  - Ability to work independently and as part of a team
  - Effective communication and interpersonal skills
  - Flexible
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- Microsoft Office
  - Communication skills
  - Food preparation