

BIDJAD GHAITH HAIDER

BANKER

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SUMMARY

Customer-focused Banker with strong experience in daily banking operations, client service, and financial product support. Skilled in account management, KYC compliance, and delivering high-quality customer experiences while meeting sales and operational targets

WORK EXPERIENCE

Banker

02/2024 - 03/2025

- Effectively managed corporate client portfolios and offered financial advice regarding investments and savings.
- Performed financial risk assessments and studied banking and financial market trends to prepare activity and progress reports to management.
- Sold and redeemed Savings Bonds applications to the Federal Reserve as necessary.
- Maintained accurate financial records and documentation

Associate Banker

03/2023-01/2024

- Reviewed and processed credit and loan applications according to best practices and law.
- Supported identifying potential sales opportunities to new business clients.
- Managed customer accounts and daily banking operations
- Supported cross-selling of financial products and services

Telemarketing Representative

01/2022- 02/2023

Made outbound calls to confirm appointments, send reminders, and collect client feedback.
Assisted clients professionally by quickly identifying their needs.
Entered client data accurately with strong attention to detail.
Met daily targets while maintaining quality and efficiency.
Managed time well and handled multiple tasks during busy periods.

Skills

Negotiation and communication. Optimization of the supply chain.
Social media management.
Customer support and research.
Commercial strategy and collaboration.
CRM documentation and data management.
Ability to establish good relationships with staff and customers.
Microsoft office.

EDUCATION

Baccalaureate in Experimental Sciences 2017

Master in Management, University Farhat Abbas 2021

University Farhat Abbas (Medical Management/Public Health)

LANGUAGE

Arabic:Native

English:Good

French:Good