

PRABIN NEPAL

SENIOR EXECUTIVE: SALES & FINANCIAL OPERATIONS

📍 Doha, Qatar (NOC Available)

☎ +974 66865436

✉ prabinnepal1984@gmail.com

🚗 Valid Qatar Driving License

"A results-oriented professional with 15 years of excellence. Hybrid expertise in driving B2B market expansion while ensuring 100% fiscal compliance through advanced accounting and technical site leadership."

CORE STRATEGIC ADVANTAGES

REVENUE HUNTER

Expert in B2B contract negotiation & lead conversion.

FISCAL EXPERT

Master of WPS Payroll, Tally ERP, and VAT reporting.

TECHNICAL SME

Specialist in chemical safety and FM restorations.

NOC READY

Valid QID (2027) for immediate sponsorship transfer.

COST CONTROL

Proven to reduce operational waste by up to 15%.

LOCAL INSIGHT

10+ Years navigating Qatar market regulations.

WORK EXPERIENCE

Accountant & Sales Coordinator

2025 – Present

DOHA POOLS & LANDSCAPE – Qatar

- Managing project billing and cost-estimation for large landscape works.
- Developing technical tender proposals for pool maintenance contracts.
- Implementing AR follow-up systems to ensure healthy liquidity.

Senior Sales Executive / Accountant

2015 – 2023

ALASKA CLEANING CENTRE – Qatar

- **Sales:** Secured and managed contracts with 5-star hotels and malls.
- **Finance:** Controlled full-cycle ledger, bank reco, and WPS payroll.
- **Technical:** Provided SME advice on specialized cleaning chemicals and marble.

Accountant / Sales Support

2023 – 2024

AL HULOMI TRADING WLL – Qatar

- Optimized invoicing for manpower supply and recovered historical blocked revenue.

Sales & Accounts Support Specialist
SPECIFIC TRADING & CLEANING WLL – Qatar

2010 – 2014

- Liaison between sales and finance for material trading and site logistics.

CORE PROFESSIONAL ARSENAL

B2B Sales

Tally ERP 9

WPS Payroll

AR/AP Management

Site Supervision

Technical Auditing

Contract Negotiation

Advanced Excel

Inventory Control

EDUCATION

Bachelor of Business Studies (B.B.S)

Tribhuvan University (TU), Nepal

LEGAL & IDENTITY CREDENTIALS

QATAR ID

28452441364 (Exp: 2027)

PASSPORT DETAILS

PA2471263 (Exp: 2034)

DRIVING LICENSE

Qatar Valid (Exp: 2029)

LANGUAGES

English, Hindi, Nepali, Arabic

References and documentation available upon request. I hereby declare the above information to be true.