



KIRAN SATHISH

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kiransathish1234@gmail.com

Flat number 24, Street 15, Central Building, MIRDIF, DUBAI

PERSONAL INFO

- Nationality* : Indian
- Gender* : Male
- Marital status* : Single
- Date of Birth* : 07/06/1999
- Passport No* : U 6870130
- Visa Status* : Visiting Visa

SKILLS

- Team Handling
- Coaching & mentoring
- Analytical and critical thinking
- Conflict Management
- Delegation and negotiation skills
- Time management
- Customer relation
- Product development
- Interpersonal communication
- Perseverance

SOFTWARE PROFICIENCY

Ms Office

Word | Excel | PowerPoint

PERSONAL PROFILE

Organized and dependable graduate with more than 3 years of working experience and successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals. Desire to bring expertise to a dynamic position with room for career growth and the opportunity to make a lasting impact on team profitability.

WORK EXPERIENCE

Deputy Manager - Two Wheeler Life Style Finance

Bajaj Finserv, Kollam, Kerala, India

May 2023 - Sep 2024

- Manage Two wheelers through Dealers, Direct Sales Agents, and Direct Sales Teams
- Empanelment of new Two-wheeler Dealers, DSA, and DST in the market
- Accountable for Sales performance and productivity of the team
- Conduct training for all the channels and team on product, policy, and market changes
- Manage business promotional activities with channels
- Responsible for tracking channels and team for quality sourcing and healthy portfolio
- Interact with the credit team, and get business approvals.

Assistant Manager & Lobby Sales Officer CASA

Yes Bank Ltd, Kochi, Kerala, India

Aug 2022 - Mar 2023

- Coordinate daily customer service operations (Account opening & Documentation).
- Track the progress of weekly, monthly, quarterly, and annual objectives.
- Communicate with clients and evaluate their needs.
- Handle complaints from customers.
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.

ACADEMIC PROJECT

A Comparative Assessment of Air Pollution Tolerance of selected Plants in Polluted and Unpolluted Areas in Pathanamthitta District, Kerala

LANGUAGES KNOWN

English

Full Working Proficiency

Malayalam

Native or Bilingual Proficiency

Tamil

Limited Working Proficiency

HOBBIES & INTERESTS

- Sport
- Fitness
- Martial Arts
- Gaming

Relationship Officer

HDFC Bank Ltd (HDB FS), Pathanamthitta, Kerala, India
30th Jun 2021 to 3rd Aug 2022

Business Development Executive

TechBull Interactive System LLP, Surat, Gujarat, India
1st Nov 2019 to 20th Jun 2021

ACADEMIC QUALIFICATION

Bachelor of Science Botany

Mahatma Gandhi University, Kottayam, Kerala | 2019

Science (Higher Secondary)

Board of Higher Secondary Education, Kerala | 2016

Secondary (SSLC)

Board of Public Examination, Kerala | 2014

PROFESSIONAL EDUCATION

- Awareness. Caring about other people.
- Collaborating and working well together with others.
- Comforting people when they need it.
- Conflict management and resolution skills.
- Encouraging and inspiring people to do their best.
- Flexibility in thinking and operating style.

DECLARATION

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.

Kiran Sathish